

# MANNY VALLARINO

## Creative Professional

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### EXPERIENCE

<i>Sony Music Entertainment</i>   Miami, FL Finance + Operations Analyst—Sony Music Latin-Iberia (Latin America, Spain, and Portugal)	06/2020 – Present
<i>Sony Music Entertainment</i>   Los Angeles, CA Premium Content Intern	01/2020 – 03/2020
<i>Sony Music Entertainment</i>   Los Angeles, CA SyncShop Intern	09/2019 – 12/2019
<i>Sony Music Entertainment</i>   Miami, FL Finance Intern—Sony Music Latin-Iberia (Latin America, Spain, and Portugal)	05/2019 – 08/2019
<i>Carnegie Museum of Art</i>   Pittsburgh, PA Financial Assistant	01/2019 – 03/2019
<i>Carnegie Museum of Art</i>   Pittsburgh, PA Finance Intern	09/2018 – 12/2018
<i>IFF Panama/International Film Festival of Panama</i>   Panama City, Republic of Panama Administrative Intern	03/2018 – 06/2018
<i>EY</i>   Winston-Salem, NC Assurance Intern	01/2017 – 03/2017
<i>WFSU Public Media</i>   Tallahassee, FL TV Host/Writer—University Update on 4FSU	10/2016 – 12/2016

### EDUCATION

<i>Carnegie Mellon University</i>   Pittsburgh, PA + Los Angeles, CA Master of Entertainment Industry Management   Graduated with <i>highest distinction</i>	08/2018 – 05/2020
<i>Florida State University</i>   Tallahassee, FL Bachelor of Science in Accounting   Graduated <i>magna cum laude</i>	05/2013 – 12/2017
<i>Berklee College of Music</i>   Boston, MA Specialty Certificate in Songwriting	01/2012 – 09/2012

### VOLUNTEERING

*IFF Panama/International Film Festival of Panama* | Park City, UT  
2020 Sundance Film Festival—On-site Representative

### AWARDS

*Carnegie Mellon University—Heinz College & College of Fine Arts* | Pittsburgh, PA + Los Angeles, CA  
Merit-based scholarship in the amount of 75% of tuition for attendance to Carnegie Mellon University's Master of Entertainment Industry Management program | 03/2018

*EY & ALPFA—Association of Latino Professionals for America* | Tallahassee, FL  
National Scholar Award for academic achievement sponsored by EY via ALPFA | 08/2015

*Panama Jazz Festival & Berklee College of Music* | Panama City, Republic of Panama  
Online course scholarship awarded by Berklee College of Music during the 2013 Panama Jazz Festival | 01/2013

## LANGUAGES

English—Native Proficiency | Spanish—Native Proficiency | French—Professional Proficiency

## COURSES

Accounting Ethics | *University of California—San Diego*

Designing Narratives Across Media | *Carnegie Mellon University*

Digital TV Broadcasting Techniques for Developing Countries | *CRTV—Beijing, China*

Global Program on Negotiation—Online | *Harvard Law School Executive Education*

Production & Leadership | *Carnegie Mellon University*

Negotiation | *Carnegie Mellon University*

Rhetoric | *Florida State University*

Writing and Editing in Print and Online | *Florida State University*

## MORE

Certified Associate in Project Management | Project Management Institute | License #223915

Participated in the 2019 installment of CAA's invite-only *The Hubb*, a Music Industry Development Summit

Worked on the Spanish translation of *Your Music and People*, a book by Derek Sivers, founder of CD Baby

Member of ASCAP—American Society of Composers, Authors, and Publishers

Member of Music Biz—The Music Business Association

**Songwriter-Producer** with professional releases

**Performer** with experience on camera and in front of live audiences

**Writer** with published works in English and in Spanish